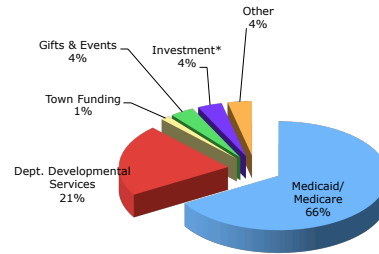


The Arc of South Norfolk, Inc.  
Fiscal Year 2016

Revenues

Medicaid/Medicare	\$5,095,018	66.53%
Dept. Developmental Services	\$1,634,598	21.34%
Town Funding	\$100,116	1.31%
Gifts & Events	\$274,942	3.59%
Investment*	\$278,782	3.64%
Other	\$274,596	3.59%
	\$7,658,052	100.00%

\* excludes unrealized gains/losses



Expenses

Day Habilitation	\$3,351,631	44.68%
Harbor Counseling	\$980,780	13.07%
Family Support	\$1,838,883	24.51%
Administration	\$816,904	10.89%
Property Management	\$137,911	1.84%
Fundraising/Events	\$150,676	2.01%
Social/Recreation	\$99,344	1.32%
Individual Advocacy/Support	\$125,308	1.67%
	\$7,501,437	100.00%

